



**Soft™ Lighting Systems, Inc.**

2224 – 137<sup>th</sup> Place S.E.

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Phone: 425.679.6650

**DON'T LET MAINTENANCE COSTS SNEAK UP ON YOU!**

MAINTENANCE COST COMPARISON ON A TYPICAL 400' BABE RUTH FIELD

COMPETITOR USING 52-1500W METAL HALIDE LAMPS in a Modified Conventional Optical Assembly.

SOFT LIGHTING SYSTEMS USING 60-1000W METAL HALIDE LAMPS, 36-1000W HIGH PRESSURE SODIUM LAMPS

HOURS	MAINTENANCE (COMPETITIVE System)	MAINTENANCE (Soft™ Lighting Systems)	**COST (COMPETITIVE System)	**COST (Soft™ Lighting Systems)
2000 (About 3 Years)	REPLACE LAMPS (RE-ALIGN)	NONE	\$6,180 <sup>++</sup>	\$0
4000 (About 6 Years)	REPLACE LAMPS (RE-ALIGN)	NONE	\$6,180 <sup>++</sup>	\$0
6000 (About 9 Years)	REPLACE LAMPS (RE-ALIGN)	NONE	\$6,180 <sup>++</sup>	\$0
8000 (About 12 Years)	REPLACE LAMPS – Clean Luminaires	REPLACE ALL LAMPS – Clean Luminaires	\$6,180 <sup>++</sup> Clean Luminaires	\$8,340
10000 (About 15 Years)	REPLACE LAMPS (RE-ALIGN)	NONE	\$6,180 <sup>++</sup>	\$0
12000 (About 18 Years)	REPLACE LAMPS (RE-ALIGN)	NONE	\$6,180 <sup>++</sup>	\$0
14000 (About 21 Years)	REPLACE LAMPS (RE-ALIGN)	NONE	\$6,180 <sup>++</sup>	\$0
16000 (About 24 Years)	REPLACE LAMPS (RE-ALIGN)	REPLACE ALL LAMPS – Clean Luminaires	\$6,180 <sup>++</sup>	\$8,340

**TOTAL MAINTENANCE COSTS**

**AT 16,000 HOURS (Approximate Life of the System)**

**COMPETITOR:**

**\$49,440**

**SOFT LIGHTING:**

**\$16,680**

**Soft™ Lighting Systems will save you a MINIMUM OF \$33,000 over the Life of the System.**

\*\* Costs are calculated using a base labor cost of \$1,500 per day to account for time and equipment plus the cost of lamps calculated from the following prices supplied by a reliable distributor:

1000W Metal Halide: \$60/ea 1000W High Pressure Sodium: \$90/ea 1500W Metal Halide: \$90/ea

<sup>++</sup> Additional costs may be incurred due to re-aiming demands and/or surcharges for proprietary lamps. The Soft Lighting System is a static configuration and at no time will it require re-aiming. Our lamps are readily available at any electrical distributor.